

# Web Based Quoting

Datanational's web-based quoting solution for PRMS is designed to save you time and money by replacing or enhancing your current manual and decentralized processes for entering and maintaining customer quotes. Using the standard web development tools, we will interface the web-based front-end application with the appropriate PRMS files, providing a centralized, automated quoting solution for your company's sales agents. This web-based Sales Quoting solution can be hosted and managed by Datanational, 24/7, for your complete peace of mind.

Your sales staff will have the ability to enter and maintain their customers' quotes via a secure application over the Internet, with several primary interfaces with PRMS:

- Customer Ship-To Information (OBSTP100)
- Product Information (MSPMP100) and Attribute File (CMPPP100)
- Unit of Measure and Conversion Information (MSUTP100)
- Salesman Information (SASMP100)
- Pricing Files (OBPPP100 and OBCPP100)
- Configurator Files and Features & Options

In addition, we can integrate an automated, e-mail-based workflow process that will forward generated quotes by a sales representative to their manager for approval, based on specified criteria, such as the dollar value of the quote. This feature can be tailored to follow your existing business process and eliminate a lot of your current paperwork.

System reporting includes basic quote inquiries by sales agents for their respective territories and accounts, as defined in the Salesman Master files. With proper system authorization, a customer service representative has the ability to view all quotes and if needed, assign customer numbers and product numbers to address any incomplete or new information submitted by your sales agents. Ultimately, once the quotes are approved, they can be converted into PRMS orders, completing the automated information flow.



## The Datanational Advantage

Our proven project methodology has been highly successful in our past PRMS eBusiness projects. Our continuous exposure and hands-on approach with mission-critical projects has dictated the development and growth of our company. These factors have directly contributed to our position and attitude towards selfless dedication to our customers and our ability to maintain long-term relationships with them.

Our product specialists have worked with many versions and releases of PRMS for nearly twenty years. Our proven project methodology has been highly successful in our PRMS eBusiness projects. Our experience, a diverse skill set and hands-on approach with PRMS provide us with the ability to successfully deliver projects based on your specific needs.



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